

Company Overview

Cognizant (CTSH) is one of the world's leading professional services companies, transforming clients' business, operating and technology models for the digital era. Our industry-based, consultative approach helps many of the best-known organizations in every industry and geography envision, build and run more innovative, efficient businesses.

With corporate headquarters in the United States **and offices across 37 countries worldwide**, our global presence extends our delivery capability and amplifies our impact.

The Cognizant Difference

Cognizant is designed to bring new levels of relevance to large, established organizations through the strategic application of the latest technologies. We're one of the few companies with the expertise and breadth of capabilities needed to get it done:

Exceptional digital transformation experience: we originated from expertise in data and applications and continuously invest in new technologies to drive outcomes.

More flexible and responsive engagement model: we co-create with you a shared vision that works toward your business success.

Innately industry-centric: from the start, our industry-first approach to business problems has helped us see the unseen and deliver continuous modernization.

A sound management track record: we're known for understanding and anticipating shifting client needs, building new capabilities and delivering industry-leading growth to investors.

We systematically rethink how technology can create value for our clients. **We use our expertise across 20 different industries to create compelling experiences and innovative products, pulled together by automated processes, built on agile and flexible platforms to help our clients stay continually relevant to their customers.** And to help speed clients' journeys toward becoming digital, we bring our digital capabilities and industry expertise together into horizontal offerings and industry solutions that accelerate the most essential leaps that today's technology makes possible.

Recognition

Ranked #194 on the *Fortune 500* (May 2020)

Ranked #533 in *Forbes Global 2000* (May 2020)

Named in the list of *Financial Times Leading Management Consultant* (Jan 2020)

Named among *World's Most Admired Companies by Fortune* (Jan 2020)

Ranked #63 in *Forbes Top 100 Digital Companies* (Sept 2019)

Ranked #19 in *Forbes 2020 World's Best Employer* (Oct 2020)

Community Engagement

Cognizant focuses on areas where we believe we can have the most impact on the many communities in which we live and work:

Sustainability: improving our environmental performance through organization-wide goals and programs such as Cognizant Go Green

Education: creating educational opportunities for children and underserved communities

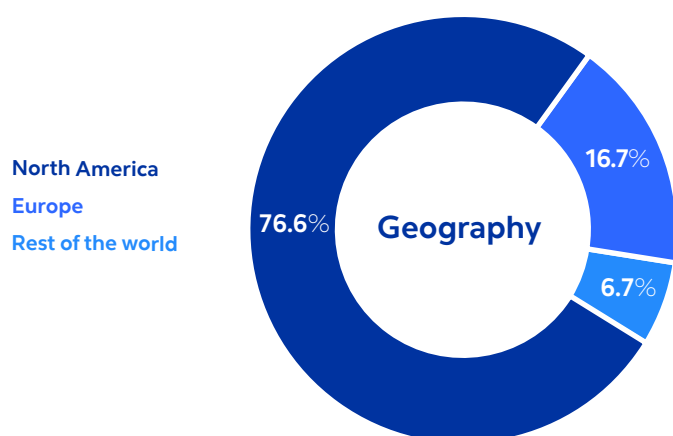
Outreach: reaching out to our global community through the Cognizant Foundation with the objective of improving the lives and opportunities of disadvantaged segments of society in India and North America.

Empowering Cognizant associates: championing diversity, hiring veterans, and strengthening our talent base through learning and development opportunities through affinity groups and learning and development opportunities.

177
of the **Fortune 500**
are our clients

Fortune, March 2019

Revenue Mix



Executive Leadership

Brian Humphries, Chief Executive Officer
 Jan Siegmund, Chief Financial Officer
 Malcolm Frank, President, Digital Business & Technology
 Gaurav Chand, Chief Marketing Officer
 Ganesh Ayyar, President, Digital Business Operations
 Gregory Hyttenrauch (Greg), President, North America
 Rebecca Schmitt (Becky), Chief People Officer
 Lawrence Wieser, Chief Administrative Officer
 Andrew Stafford (Andy), Head of Global Delivery
 Anil Cheriyan, Executive Vice President, Strategy and Technology
 Rajesh Nambiar, Executive Vice President and Chairman, Cognizant India
 Ursula Morgenstern, President, Global Growth Markets

Performance

Q4 2020 Revenue:

\$4.2 Billion: (down 2.3% YoY)

Q4 2020 Operating Margin (GAAP): 11.3%

FY 2020 Revenues:

\$16.7 billion (down 0.8%)

Key Partnerships

Adobe, AWS (Amazon Web Services), Cisco, Dell Technologies, Google Cloud, IBM, Microsoft, Oracle, Salesforce, SAP

Employees

Approximately 289,500 employees as of December 31, 2020

Board of Directors

Zein Abdalla, Former President, PepsiCo
 Vinita Bali, Former Chief Executive Officer & Managing Director, Britannia Industries Ltd., and former Vice President, The Coca-Cola Company
 Maureen Breakiron-Evans, Former CFO of Towers Perrin
 Archana Deskus, SVP and Chief Information Officer, Intel Corporation
 John M. Dineen, Former President and CEO of GE Healthcare
 John N. Fox Jr., Former Vice Chair of Deloitte & Touche and Global Director, Strategic Clients of Deloitte Consulting
 Brian Humphries, Chief Executive Officer of Cognizant
 Leo S. Mackay, Jr., Senior Vice President, Ethics and Enterprise Assurance of Lockheed Martin
 Michael Patsalos-Fox, Chairman of Cognizant's Board of Directors, Former CEO of Stroz Friedberg and Former Chair, the Americas and Senior Partner of McKinsey & Company
 Joseph M. Velli, Former Senior Executive Vice President of The Bank of New York
 Sandra S. Wijnberg, Former Partner, Aquiline Holdings

Industry Q4 2020



Financial Services
including banking and insurance

31.2%



Healthcare
including life sciences

30.3%



Products and Resources
including retail and consumer goods, manufacturing and logistics, travel and hospitality, and energy and utilities

22.7%



Communications, Media and Technology

15.8%